

Outbound Call Center Overview

Predictive Dialer



CALL US FOR A
PERSONALIZED
DEMO!

800-553-8159
sales@Five9.com

Increase Agent Productivity by up to 300%

FIVE9

OVERVIEW

The Five9 automated Predictive Dialer increases agent talk time by connecting agents only with live calls. Use our Predictive Dialer and robust outbound call center software to increase productivity for product campaigns, generate sales leads, process account collections, raise funds, administer research surveys, and more.

INCREASE AGENT PRODUCTIVITY

Our Predictive Dialer can triple the amount of time your agents spend talking to sales prospects and clients. The system automates outbound dialing, predicting when agents will become available, regulating abandoned calls, and connecting agents only to calls answered by real people, ignoring calls answered by fax machines and voice mail systems. Agents spend their time talking to live people, improving from 15 minutes of talk time per hour with manual dialing to 48 minutes with predictive dialing.

REACH SALES LEADS FASTER

Our hosted, on-demand solution connects you to hot sales leads immediately, so you can capture more revenue by contacting leads before your competitors do. The Web Callback feature receives requests from website visitors to generate an immediate automated callback. Once the call to the website visitor is connected an available agent, a screen pop helps increase close rates by providing detailed information about the lead.

CONVERT MORE LEADS TO SALES

Our flexible, integrated agent scripting abilities combined with our Predictive Dialer enables your agents to deliver more winning sales pitches to more prospects. Administrators can easily configure the system to allow agents to walk through a predictable, consistent conversation with prospects. Agent scripting ensures consistent call handling, even by less-experienced agents, so you can enjoy higher lead quality rates, higher-qualified opportunities and increased sales revenue. And our extensive quality monitoring, call recording and reporting features enable you to take the performance of your sales team to the next level.

Increase Sales

Increase productivity by up to 300% by connecting only to live parties

Do More With Less

Dial more numbers, contact more live parties, generate more leads and close more sales

CRM Integration

Ready-made integrations with leading enterprise CRM and lead management applications

CONTACT FIVE9

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For more information, visit:
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